

We are an International Freight Forwarding Company, in needs of a highly motivated and qualified staff for our Headquarter – Jakarta.

Sales Executive

Qualification ;

1. 25 – 35
2. At least 1-2 year (s) working experiences as Sales in logistics/forwarder industry
3. Diploma or Bachelor degree
4. Computer literate
5. English and any others international language will be advantage
6. Basic knowledge about the international transportation industry (import/export)
7. Having an existing client base is an advantage
8. Aggressive in sales with an excellent proven track record of developing new customer and target orientation
9. Good looking
10. Excellent networking with related parties
11. Strong in analytical good communication and negotiation

Job Description

1. Responsible For achieving weekly
2. Make daily sales call
3. To plan for effective and efficient sales call on daily basis
4. Maintain up to date customer data base by sales representative
5. Have a good relation with customer
6. Maintain old customer
7. Identify emerging market and market shifts while being fully aware of new products and competition status
8. Report directly to manager

If you meet above criteria, please send the complete CV & photographs to:

PT. NNR RPX Global Logistics Indonesia Mutiara Building 3rd Floor Suite 303, Jl. Mampang Prapatan Raya No. 10 Jakarta Selatan 12790.

by e-mail to: hrd@nnr.co.id